OFFICE OF FINANCE PROGRAMS

GRANTS TO LOCAL ECONOMIC DEVELOPMENT FUNDS

ANNUAL FINANCIAL STATUS REPORT FISCAL YEAR 2011 ECONOMIC DEVELOPMENT ARTICLE

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Submitted by:

Maryland Department of Business and Economic Development

As of June 30, 2011

GRANTS TO LOCAL ECONOMIC DEVELOPMENT FUNDS

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MARYLAND ECONOMIC DEVELOPMENT ASSISTANCE AUTHORITY FUND - CAPABILITY 4 - REVOLVING LOAN FUND

Two core functions of the Department are to partner with local governments in their economic development efforts and to promote small business development. With that in mind, the Department provides grants to jurisdictions to fund local economic development revolving loan funds (RLFs) to encourage lending to segments of the community that DBED's programs do not reach directly. The typical revolving loan fund client is a small business that may be in an industry sector, such as retail service, that is not included in MEDAAF's approved industry sectors.

Funding of these local programs is provided through the Maryland Economic Development Assistance Authority Fund (MEDAAF). Each jurisdiction is limited to \$250,000 per year and the jurisdiction must provide a 100% match of the requested grant amount unless the local government is located in, a qualified distressed jurisdiction then the match must be in an amount equal to at least 50% of the requested grant amount.

Since October 1998, the Department has approved \$6,914,339 in MEDAAF Grant funds for twenty (20) local governments.

Under the terms of the grant agreement the grantee must provide the Department with an annual report disclosing how the proceeds of grant were used and the total activity of the RLF. The Department, at its discretion, has the right to call back funds if the local government has not made a loan within two years of the date of the grant.

The following is a chart of the activity in RLFs as provided in the reporting by the various grantees:

Local Revolving Loan Fund Activity from Program Inception through June 30, 2011

| Jurisdiction | Amount | County Match | Number of Loans in RLF | Total Outstanding of Loans in RLF | Cash Balance in RLF |
|-------------------------------------|-------------------------------------|-------------------------------------|---------------------------|-----------------------------------|------------------------|
| City of Cumberland/ Allegany Co. | \$ 50,000 | \$ 50,000 | 0 | \$0 | \$106,341 |
| Anne Arundel | \$250,000 \$250,000 | \$250,000 \$250,000 | 26 | \$1,643,478 | \$528,080 |
| Baltimore City | \$250,000 \$250,000 | \$250,000 \$250,000 | 3 | \$175,793 | \$724,689 |
| Baltimore Co. | \$250,000 \$250,000* | \$250,000 \$250,000 | 4 | \$550,000 | \$0 |
| Calvert Co. | \$100,000 | \$100,000 | 2 | \$107,490 | \$210,114 |
| Caroline Co. | \$100,000 | \$50,000 | 9 | \$165,170 | \$42,934 |
| Cecil Co. | \$140,397 \$ 86,931 \$ 86,932 | \$140,397 \$ 86,931 \$ 86,932 | 5 | \$179,573 | \$677,748 |
| Charles Co. | \$250,000 | \$250,000 | 2 | \$27,013 | \$557,915 |
| Frederick Co. | \$250,000 | \$250,000 | 3 | \$53,284.27 | \$336,670 |

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

| Total | s \$6,914,339 | \$6,416,799 | | | |
|---------------------------------------|-------------------------------------|-------------------------------------|----|-----------|-------------|
| Worcester County | \$250,000 | \$125,000 | 3 | \$381,560 | \$4,612 |
| City of Hagerstown/ Washington Co. | \$250,000 | \$250,000 | 10 | \$569,807 | \$345,000 |
| St. Mary's Co. | \$250,000 | \$250,000 | 1 | \$7,500 | \$539, 079 |
| Somerset Co. | \$191,975 \$250,000 | \$95,987 \$250,000 | 4 | \$122,306 | \$491,094 |
| Salisbury/Wicomico | \$203,104 | \$101,552 | 1 | \$214,529 | \$291,426 |
| Queen Anne's County | \$235,000 | \$235,000 | 5 | \$159,112 | \$396,877 |
| Prince George's | \$250,000 | \$250,000 | 2 | \$300,000 | \$331,967 |
| | \$250,000 \$250,000 | \$250,000 \$250,000 | | | |
| Montgomery | \$250,000 | \$250,000 | 38 | \$905,618 | \$773,868 |
| Howard Co. Catalyst Loan Fund | \$250,000 \$250,000 | \$250,000 \$250,000 | 5 | \$116,708 | \$892,952 |
| Howard Co. JREF | \$250,000 | \$250,000 | 8 | \$616,153 | \$0 |
| Harford Co. | \$120,000 \$100,000 \$250,000 | \$120,000 \$100,000 \$250,000 | 5 | \$208,889 | \$2,744,931 |
| Garrett Co. | \$250,000 \$250,000 | \$250,000 \$125,000 | 3 | \$238,025 | \$867,897 |
| | | | | | |